

**Port of Camas-Washougal**  
**Highlights**  
**5 Year Trend Data**  
**1st Qtr 2016 Compared to**  
**1st Qtr 2012 thru 2015**

<b>CASH</b>	<b>Q1-16</b>	<b>Q1-15</b>	<b>Q1-14</b>	<b>Q1-13</b>	<b>Q1-12</b>
	\$ 8,454,204	\$ 9,907,962	\$ 5,255,556	\$ 8,620,906	\$ 8,383,990

<b>OPERATING REVENUE</b>	<b>Q1-16</b>	<b>Q1-15</b>	<b>Q1-14</b>	<b>Q1-13</b>	<b>Q1-12</b>
Airport	\$ 85,509	\$ 91,606	\$ 86,798	\$ 88,075	\$ 77,405
Marina	158,892	152,853	134,332	129,647	129,795
Real Estate/IP	482,021	416,106	385,040	319,174	316,649
Parks	1,370	-	-	-	-
General & Administrative	265	4,300	2,375	2,100	550
Total operating revenue	\$ 728,056	\$ 664,865	\$ 608,545	\$ 538,996	\$ 524,399

<b>OPERATING EXPENSE &amp; G&amp;A</b>	<b>Q1-16</b>	<b>Q1-15</b>	<b>Q1-14</b>	<b>Q1-13</b>	<b>Q1-12</b>
Airport	\$ 20,110	\$ 48,170	\$ 44,694	\$ 61,341	\$ 44,365
Marina	59,940	80,848	96,353	77,612	61,332
Real Estate/IP	92,970	79,453	91,523	87,003	79,543
Parks	18,740	1,130	437	1,058	1,721
General & Administrative	397,895	341,913	343,034	325,847	328,696
Total operating expense	\$ 589,655	\$ 551,514	\$ 576,041	\$ 552,861	\$ 515,657

<b>NET OPERATING INCOME (LOSS)</b>	\$ 138,401	\$ 113,351	\$ 32,504	\$ (13,865)	\$ 8,742
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**NON-OPERATING REVENUE & EXPENSE**

	<b>Q1-16</b>	<b>Q1-15</b>	<b>Q1-14</b>	<b>Q1-13</b>	<b>Q1-12</b>
Tax revenue	\$ 173,097	\$ 168,184	\$ 210,275	\$ 158,152	\$ 159,662
Investment income	10,315	2,479	5,129	4,355	8,355
Interest expense	(12,475)	(15,115)	(78,369)	(72,157)	(36,605)
All other	(1,306,522)	\$ 4,105,037	456,447	(22,372)	107,295
Total non-op net revenue	\$ (1,135,584)	\$ 4,260,585	\$ 593,482	\$ 67,978	\$ 238,707

<b>NET INCOME (LOSS)</b>	<b>Q1-16</b>	<b>Q1-15</b>	<b>Q1-14</b>	<b>Q1-13</b>	<b>Q1-12</b>
	\$ (997,183)	\$ 4,373,936	\$ 625,986	\$ 54,113	\$ 247,449

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<b>AIRPORT REVIEW</b>	<b>Q1-16</b>	<b>Q1-15</b>	<b>Q1-14</b>	<b>Q1-13</b>	<b>Q1-12</b>
<b>Revenues:</b>					
Hangar rental	\$ 60,625	57,573	\$ 62,576	\$ 59,554	\$ 56,342
Residential rentals	5,693	5,693	5,693	5,693	5,693
All other revenue	3,006	2,575	2,562	2,722	2,128
Fuel sales	16,184	25,765	15,967	20,107	13,242
<b>Total Revenues:</b>	<b>85,509</b>	<b>91,606</b>	<b>86,798</b>	<b>88,076</b>	<b>77,405</b>
<b>Expenditures:</b>					
Fuel costs	1,518	28,784	15,191	18,742	12,758
Insurance	0	0	6,278	6,185	6,554
Payroll	10,737	6,523	7,866	22,090	13,197
Maintenance	511	630	1,323	1,232	3,704
Utilities	4,149	3,851	4,833	5,679	5,382
Outside services	1,642	847	2,114	779	750
Fire System Monitoring	177	177	177	177	177
Marketing & Advertising	0	0	0	0	0
All other operating expense	1,375	7,357	6,912	6,456	1,843
<b>Total Expenditures:</b>	<b>20,110</b>	<b>48,169</b>	<b>44,694</b>	<b>61,340</b>	<b>44,365</b>
<b>Net Operating Income:</b>	<b>65,399</b>	<b>43,437</b>	<b>42,104</b>	<b>26,736</b>	<b>33,040</b>

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<b>MARINA REVIEW</b>	<b>Q1-16</b>	<b>Q1-15</b>	<b>Q1-14</b>	<b>Q1-13</b>	<b>Q1-12</b>
<b>Revenues:</b>					
Marina fees	\$ 113,758	\$ 102,514	\$ 92,095	\$ 84,213	\$ 82,055
Launch ramp tickets	1,001	1,232	847	1,624	1,917
Launch ramp permits	7,025	8,230	6,215	6,470	7,685
Electricity revenue	5,984	5,723	5,098	4,343	8,093
All other revenue	26,542	27,269	24,187	23,019	21,822
Fuel sales	4,581	7,882	5,891	9,977	8,222
<b>Total Revenues:</b>	<b>158,892</b>	<b>152,850</b>	<b>134,333</b>	<b>129,646</b>	<b>129,794</b>
<b>Expenditures:</b>					
Fuel costs	200	273	5,434	9,062	7,445
Payroll	29,936	47,457	49,963	28,214	19,688
Insurance	5	0	13,348	13,170	12,100
Maintenance	1,978	4,886	4,725	6,517	1,973
Utilities	8,791	13,508	13,868	12,920	14,397
Supplies	3,869	7,108	1,142	397	1,310
All other operating expense	15,160	7,616	7,874	7,332	4,420
<b>Total Expenditures:</b>	<b>59,940</b>	<b>80,848</b>	<b>96,354</b>	<b>77,612</b>	<b>61,333</b>
<b>Net Operating Income:</b>	<b>98,952</b>	<b>72,002</b>	<b>37,979</b>	<b>52,034</b>	<b>68,461</b>

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<b>REAL ESTATE/IP REVIEW</b>	<b>Q1-16</b>	<b>Q1-15</b>	<b>Q1-14</b>	<b>Q1-13</b>	<b>Q1-12</b>
Revenue	\$ 482,021	\$ 416,106	\$ 385,040	\$ 319,174	\$ 316,649
<b>Expenditures:</b>					
Payroll	44,639	43,054	54,254	40,943	42,630
Insurance	3,596	0	15,577	14,392	12,055
Maintenance	69	10,016	4,809	435	9,238
Utilities	23,347	14,509	10,950	20,769	8,814
Outside services	90	919	1,299	0	250
All other operating expense	21,229	10,955	4,635	10,463	6,556
<b>Total Expenditures:</b>	<b>92,970</b>	<b>79,453</b>	<b>91,524</b>	<b>87,002</b>	<b>79,543</b>
<b>Net Operating Income:</b>	<b>389,050</b>	<b>336,653</b>	<b>293,516</b>	<b>232,172</b>	<b>237,106</b>

<b>GEN &amp; ADMIN REV &amp; EXP</b>	<b>Q1-16</b>	<b>Q1-15</b>	<b>Q1-14</b>	<b>Q1-13</b>	<b>Q1-12</b>
Sponsorship Revenues	\$ (125)	\$ (4,300)	\$ (2,375)	\$ (2,100)	\$ (550)
Meeting Room Fees	\$ (140)	-	-	-	-
Park & Trail Use Fees	\$ (1,370)	-	-	-	-
Permanent employees	210,242	\$ 168,698	\$ 138,395	\$ 155,337	\$ 150,875
Benefits & payroll taxes	73,729	65,215	78,818	76,387	70,012
Commissioner compensation	9,078	8,622	8,850	8,038	9,598
Commissioner benefits	7,620	7,687	7,324	9,608	9,411
Utilities	3,353	2,436	2,736	2,400	7,365
Legal Fees	8,712	2,875	4,891	3,903	6,673
Outside Services	26,300	25,973	51,464	18,438	24,407
Marketing & Advertising	6,465	2,766	2,587	2,186	1,859
Concerts in the Park	700	700	2,279	700	42
IT Supplies & Services	7,343	4,037	4,630	5,839	6,319
Memberships and dues	24,850	25,095	21,013	23,699	25,997
All other expenses	19,502	27,809	20,046	19,312	16,139
Parks Maintenance	18,740	1,130	437	1,058	1,721
<b>Subtotal net G&amp;A</b>	<b>\$ 414,999</b>	<b>\$ 338,743</b>	<b>\$ 341,095</b>	<b>\$ 324,805</b>	<b>\$ 329,866</b>